

# **Financial Summary**

Results for 1st Half of FY2023 & Outlook for FY2023

# Mitsui Chemicals, Inc.

<Remarks>

FY2023 indicates the period from April 1, 2023 to March 31, 2024.

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.

November 8, 2023





#### 1. Results for 1st Half of FY2023 (April 1, 2023 – September 30, 2023)

1) Trends of Key Market Indicators	$\cdots$ 1
2) Major Investment Projects, etc.	2
3) Consolidated Financial Highlights	3-4
4) Sales Revenue and Operating Income before Special Items by Business Segment (compared with corresponding period of FY2022 results)	5
5) Operating Income before Special Items and Business Overview by Business Segment	6-9
6) Non-recurring Items	··· 10
7) Consolidated Statement of Financial Position	11
8) Consolidated Statement of Cash Flow	··· 12

#### 2. Outlook for FY2023 (April 1, 2023 – March 31, 2024)

1) Highlights of Consolidated Financial Outlook	··· 13-15
2) Operating Income before Special Items and Business Overview by Business Segment	··· 16-19
3) Operating Income before Special Items by Business Segment	20
(2H vs. 1H of FY2023)	20
4) Consolidated Statement of Cash Flow (Outlook)	··· 21

#### 3. Appendix

··· 22-30

Please note that this document has been translated from the original Japanese into English for the convenience of our stakeholders. The information was originally provided in Japanese. If there is any discrepancy, the Japanese language version is the official document and is available on our Japanese language website.



# 1. Results for 1st Half of FY2023 (April 1, 2023 – September 30, 2023)

# 1) Trends of Key Market Indicators



			FY2023	
		1H	2H	1H→ 2 H
Life & Healthcare	Ophthalmic lens materials market	Firm demand (Movements to adjust inventory levels seen in some markets)	Firm demand to continue (Inventory adjustments to wind down)	
Solutions	Agrochemicals market	Firm demand	Firm demand to continue	$\Rightarrow$
	Automotive production (Global) *			
Mobility Solutions	Japan North America China ASEAN Europe	Recovered globally	Global recovery expected Concerns about effects of interest rate hikes and strikes in North America	****
ICT	Semiconductor market	Weaker demand	Weaker demand to continue, but showing signs of bottoming out	
Solutions	Smartphone market	Weaker demand	Weaker demand to continue	<b>→</b>
	Market conditions			
Basic &	TDI	Low level	Low level	<b>→</b>
Green Materials	MDI	Market conditions remained stable	Market conditions expected to be stable	<b>→</b>
	Cracker operating rates	Low	<b>Low</b> (but at a higher level than 1H)	

FY2023 (changes from previous outlook on Aug. 4, 2023)						
Demand staying firm; inventory adjustments in 1H	*					
Unchanged	<b>⇒</b>					
Global production volume outlook up	***					
Recovery slower than previously expected	*					
Smartphone production outlook down due to sluggish demand	*					
Unchanged	<b>→</b>					
Unchanged	<b>→</b>					
Lower than previous outlook	<b>&gt;</b>					

<sup>\*</sup> Estimated from data by external information services

### 2) Major Investment Projects, etc.



	Major Investment projects	Date	Capacity	FY21	FY22	FY23	FY24~
	Orthopedic surgery sector: Japan MDM Business and Capital Alliance	January.'22	-				
Life &	Acquisition of agrochemicals business	January.'22	-				
Healthcare	Acquisition of ophthalmic lens processing equipment maker	November.'22	-				
Solutions	Establishment of JV for nonwovens businesses @Japan	October.'23					
	Capacity expansion of MR™ High Refractive Index Ophthalmic Lens Material@Japan	December.'23	-				
Mobility Solutions	Establishment of new TAFMER™ plant@Singapore	FY24	120KT				
	Establishment of new production facility for EUV pellicle@Japan	April.'21	-				
	Capacity expansion of cyclic olefin copolymers APEL™ @Japan	June.'22	+50%				
ICT	Acquisition of pellicle business	July.'23	-				
Solutions	Capacity expansion of ICROS™ Tape@Taiwan	January.'24	3.8MMm <sup>2</sup>				
	Splitting of Mitsui Chemicals Tohcello and transfer of a portion of its shares	April.'24					
	Capacity expansion of Polyurethane Dispersions (PUD) @Japan	June.'25	+100%				
	Honshu Chemical Industry Co.: consolidated subsidiary	From Oct.'21	_				
Basic &	Capacity expansion of MDI, Kumho Mitsui Chemicals @Korea	July.'24	200Kt				
Green	New plant for high-performance PP@Japan	November.'24	200Kt				
Materials	Investment in Apeiron Bioenergy to increase procurement of biomass raw materials	June.'22					
	Establishment of limited liability partnership (LLP) for PPG production	May.'23					
New business /New products	Establishment of CVC fund	July.'22	-				
			1				
	Shutdown of PTA Production @Japan	August.'23	400Kt		Shute	down	
Restructuring	Share transfer of phenols subsidiary@Singapore	March.'23		Sh	nare transfer		
	Optimization of TDI production capacity @Japan	July.'25	120Kt→50Kt			Optimi	zation

Commercial operation launched in FY23

Investment decision made in FY23

## 3-1) Consolidated Financial Highlights



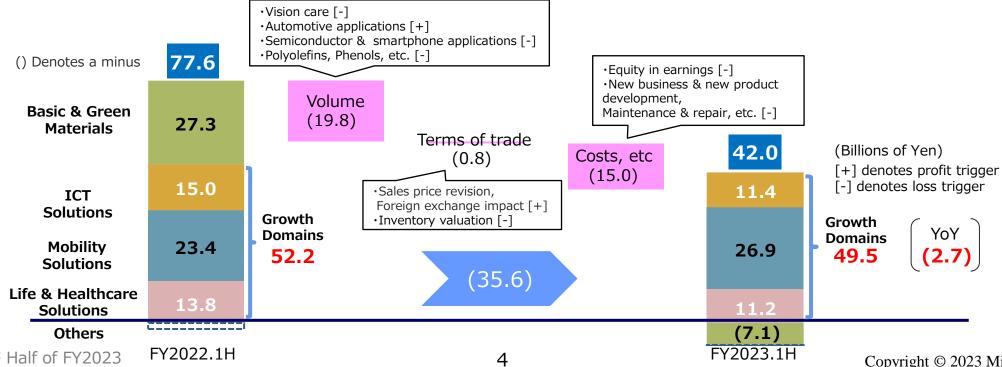
(Billions of Yen) () Denotes a minus

Items	FY2022 1st Half	FY2023 1st Half	Increase (Decrease)	%
Sales revenue	951.1	823.7	(127.4)	(13%)
Operating income before special items	77.6	42.0	(35.6)	(46%)
(inc. Equity in earnings)	14.2	6.0	(8.2)	(58%)
Non-recurring items	(5.1)	(10.8)	(5.7)	-
Operating income	72.5	31.2	(41.3)	(57%)
Financial incomes/expenses	(1.8)	1.8	3.6	-
Income before taxes	70.7	33.0	(37.7)	(53%)
Net income attributable to owners of the parent	44.4	20.7	(23.7)	(53%)
Exchange rate (Yen/US\$)	134	141	7	
Domestic standard naphtha price (Yen/KL)	83,750	65,550	(18,200)	
Interim Dividend (Yen/Share)	60	70	10	





Factors	Comments	Profit/loss trigger
Volume	<ul> <li>Vision care materials decreased due to movements to adjust inventory levels in some markets.</li> <li>Automotive applications increased driven by recovery in automotive production.</li> <li>Semiconductor applications decreased due to sluggish demand in semiconductor and smartphone markets.</li> <li>Polyolefins, phenols and other products decreased due to weaker demand.</li> </ul>	[-] [+] [-]
Terms of trade	·Improvement in terms of trade driven by sales price revision and foreign exchange impact. ·Removal of impact of inventory valuation gains (including time-lag effects of sales price formula) due to rise in raw material prices in FY22 1H.	[+] [-]
Costs, etc.	<ul> <li>Increase in costs driven by higher maintenance and repair expenses due to rise in construction-related material costs, and by investment of resources in new business and new product development and other initiatives.</li> <li>Decrease in equity in earnings.</li> </ul>	[-] [-]



4) Sales Revenue and Operating Income before Special Items by Business Segment MITSUI CHEMICALS, INC. (compared with corresponding period of FY2022 results)

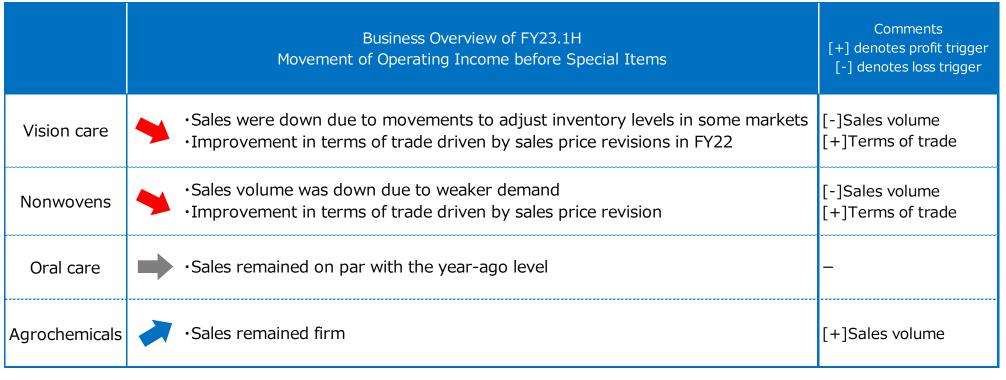
() Denotes a minus

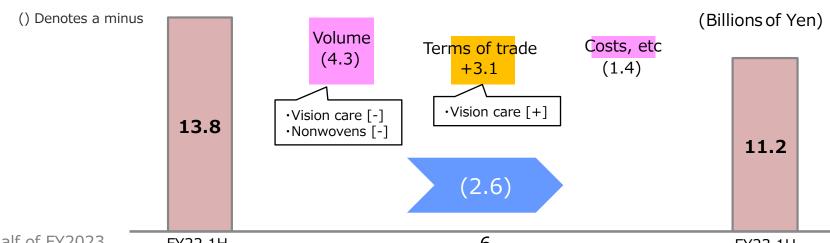
Segment	S	Sales revenue	9	Operating	income befo items	re special		Breakdown	
Segment	FY2022 1st Half	FY2023 1st Half	Incr. (Decr.)	FY2022 1st Half	FY2023 1st Half	Incr. (Decr.)	Volume	Terms of trade	Costs
Life & Healthcare Solutions	122.1	119.1	(3.0)	13.8	11.2	(2.6)	(4.3)	3.1	(1.4)
Mobility Solutions	255.4	261.3	5.9	23.4	26.9	3.5	1.0	6.8	(4.3)
ICT Solutions	118.2	113.4	(4.8)	15.0	11.4	(3.6)	(5.4)	4.9	(3.1)
Basic & Green Materials	448.3	322.1	(126.2)	27.3	(7.1)	(34.4)	(11.1)	(15.6)	(7.7)
Others	7.1	7.8	0.7	(1.9)	(0.4)	1.5	-	-	1.5
Total	951.1	823.7	(127.4)	77.6	42.0	(35.6)	(19.8)	(0.8)	(15.0)
Growth Domains*	495.7	493.8	(1.9)	52.2	49.5	(2.7)			

<sup>\*</sup>Life & Healthcare, Mobility and ICT

(Billions of Yen)

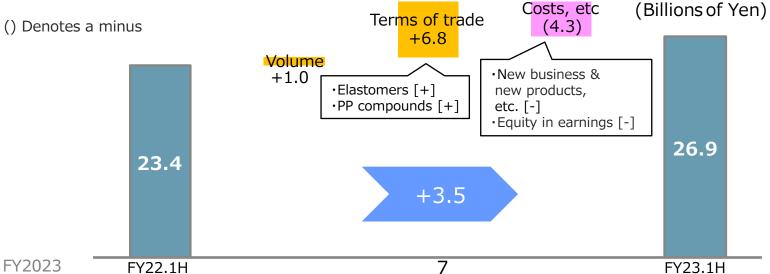
## 5-1) Life & Healthcare Solutions: Operating Income before Special Items and Business Overview





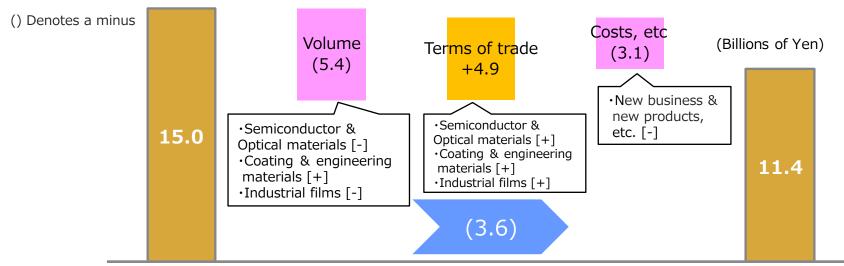
#### MITSUI CHEMICALS, INC. 5-2) Mobility Solutions: Operating Income before Special Items and Business Overview

	Business Overview of FY23.1H Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
Elastomers	<ul> <li>Sales of solar cell encapsulants remained firm</li> <li>Improved terms of trade resulting from sales price revision, foreign exchange impact and shift to high value-added products</li> </ul>	[+]Terms of trade [-]Equity in earnings
Composite materials (PP compounds, Performance compounds)	Sales recovered in automotive applications     Improvement in terms of trade resulting from foreign exchange impact	[+]Sales volume [+]Terms of trade
Solutions business	<ul> <li>Increase in orders received for prototyping and development projects driven by recovery in automotive markets</li> </ul>	[+]Sales volume [-]Costs

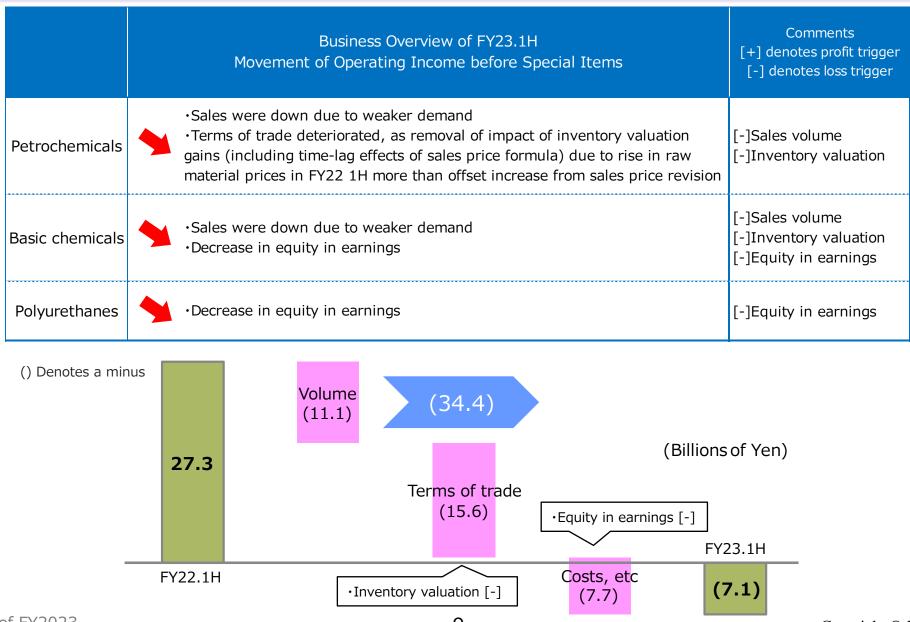




	Business Overview of FY23.1H Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
Semiconductor & Optical materials	smartphone markets	[-]Sales volume [+]Terms of trade [-]Costs
Coating & engineering materials		[+]Sales volume [+]Terms of trade
Industrial films		[-]Sales volume [+]Terms of trade



# 5-4) Basic & Green Materials: Operating Income before Special Items and Business Overview



## 6) Non-recurring Items



(Billions of Yen)

() Denotes a minus

Items	FY2022 1st Half	FY2023 1st Half	Incr. (Decr.)
Loss (gain) on sales and disposal of non-current assets	(1.5)	(0.6)	0.9
Impairment loss	(3.8)	(12.4)	(8.6)
Others	0.2	2.2	2.0
Non-recurring items total	(5.1)	(10.8)	(5.7)

### 7) Consolidated Statement of Financial Position



(Billions of Yen)

() Denotes a minus End of End of End of End of Incr. Incr. Items **Items** Mar. 2023 Mar. 2023 Sep.2023 Sep.2023 (Decr.) (Decr.) (11.8)Liabilities Current assets 1,094.3 1,082.5 1,184.9 1,174.8 (10.1)Cash and cash equivalents 186.3 202.6 16.3 Operating payables 164.3 154.4 (9.9)Operating receivables 352.2 319.4 (32.8)Interest-bearing liabilities 794.7 772.5 (22.2)441.9 441.0 (0.9)Other liabilities 225.9 247.9 22.0 **Inventories** 5.6 Other current assets 113.9 119.5 1,021.9 48.0 883.3 929.6 46.3 Non-current assets 973.9 Equity Property, plant and Equity attributable to 24.5 600.9 625.4 786.8 831.3 44.5 equipment & right-of-use owners of the parent assets Goodwill and 6.5 67.5 74.0 Non-controlling interests 96.5 98.3 1.8 Intangible assets Other non-current assets 305.5 322.5 17.0 36.2 Total 2,068.2 2,104.4 Total 2,068.2 2,104.4 36.2

### 8) Consolidated Statement of Cash Flow



(Billions of Yen) () Denotes a minus

Items	FY2022 1st Half	FY2023 1st Half	Incr. (Decr.)
I. Cash flows from operating activities (a)	21.9	85.8	63.9
II. Cash flows from investing activities (b)	(14.0)	(35.5)	(21.5)
Free cash flows (a)+(b)	7.9	50.3	42.4
Ⅲ. Cash flows from financing activities	5.5	(45.2)	(50.7)
IV. Others	13.7	11.2	(2.5)
Net incr.(decr.) in cash and cash equivalents	27.1	16.3	(10.8)



# 2. Outlook for FY2023 (April 1, 2023 – March 31, 2024)

Mitsui Chemicals, Inc. has changed its business segment structure effective April 1, 2022. Results for FY2021 and prior years based on the new business segments are reference figures which have been prepared for the purpose of comparison with figures for FY2022 and onward.

# 1-1) Highlights of Consolidated Financial Outlook



(Billions of Yen) () Denotes a minus									
Items	FY2022		FY2023 Outlook		Incr.(Decr.)		FY2023 Previous Outlook (on Aug 4,2023)		
	1st Half	Full Year	1st Half	Full Year	Full Year	%	1st Half	Full Year	
Sales revenue	951.1	1,879.5	823.7	1,757.0	(122.5)	(7%)	870.0	1,850.0	
Operating income before special items	77.6	113.9	42.0	112.0	(1.9)	(2%)	46.0	125.0	
Non-recurring items	(5.1)	15.1	(10.8)	(15.0)	(30.1)	_	(10.0)	(10.0)	
Operating income	72.5	129.0	31.2	97.0	(32.0)	(25%)	36.0	115.0	
Financial income/expenses	(1.8)	(11.7)	1.8	1.0	12.7	_	(1.0)	(3.0)	
Income before taxes	70.7	117.3	33.0	98.0	(19.3)	(16%)	35.0	112.0	
Net income attributable to owners of the parent	44.4	82.9	20.7	76.0	(6.9)	(8%)	23.0	84.0	
Exchange rate (Yen/US\$)	134	135	141	145	10		139	139	
Domestic standard naphtha price (Yen/KL)	83,750	76,600	65,550	70,300	(6,300)		65,750	69,000	
	Interim	Year-end	Interim	Year-end	Interim	Year-end	Interim	Year-end	
	60	60	70	70	10	10	70	70	
Dividend (Yen/Share)	Full year	120	Full year	140	Full year	20	Full year	140	

### 1-2) Highlights of Consolidated Financial Outlook



Operating Income before Special Items of Outlook by Business Segment (compared with previous outlook for FY2023)

(Billions of Yen) () Denotes a minus

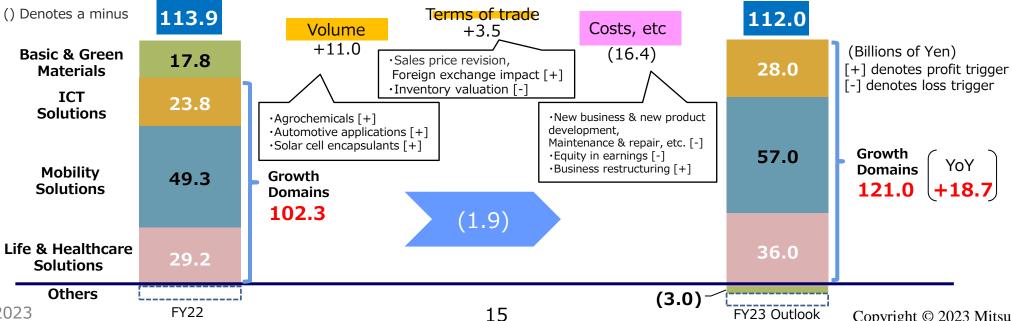
	Operating inco	ome before special i	tems FY2023	Comments			
Segment	Previous Outlook (on Aug 4,2023)	Outlook (on Nov 8,2023)	Incr. (Decr.)	Comments [+] denotes profit trigger [-] denotes loss trigger			
Life & Healthcare Solutions	36.0	36.0	0.0	[-]Vision care sales volume [+]Costs			
Mobility Solutions	57.0	57.0	0.0	[-]Sales volume down due to demand recovery for some products being slower than expected [+]Foreign exchange impact			
ICT Solutions	28.0	28.0	0.0	[-]Sales volume down due to continued slowdown of semiconductor & smartphone markets [+]Foreign exchange impact [+]Costs			
Basic & Green Materials	10.0	(3.0)	(13.0)	[-]Sales volume down due to weaker demand [-]Decrease in terms of trade due to inventory valuation, low operating rates, etc.			
Others	(6.0)	(6.0)	0.0				
Total	125.0	112.0	(13.0)				
Growth Domains *	121.0	121.0	0.0				

<sup>\*</sup>Life & Healthcare, Mobility and ICT



#### 1-3) Highlights of Consolidated Financial Outlook (Operating Income before Special Items)

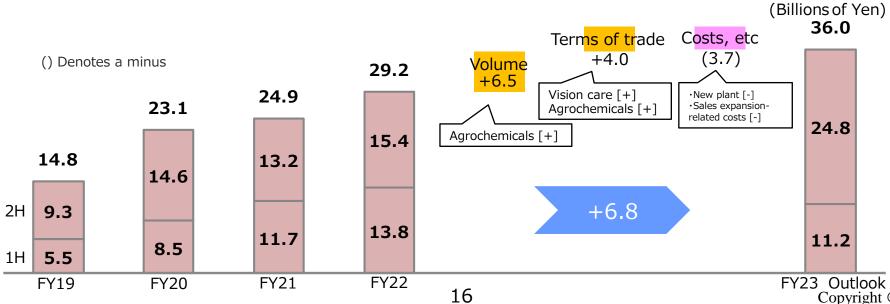
Factors	Comments	Profit/loss trigger
Volume	<ul> <li>Sales for agrochemicals expected to remain firm.</li> <li>Automotive applications expected to recover; solar cell encapsulants expected to remain firm.</li> <li>Semiconductor applications expected to decrease due to sluggish demand in semiconductor and smartphone markets.</li> <li>Polyolefins, phenols and other products expected to decrease due to weaker demand.</li> </ul>	[+] [+] [-]
Terms of trade	<ul> <li>Improvement in terms of trade driven by sales price revision and foreign exchange impact.</li> <li>Removal of impact of inventory valuation gains (including time-lag effects of sales price formula) due to rise in raw material prices in FY22.</li> </ul>	[+] [-]
Costs, etc.	<ul> <li>Increase in costs driven by higher maintenance and repair expenses due to rise in construction-related material costs, and by investment of resources in new business and new product development and other initiatives.</li> <li>Decrease in equity in earnings.</li> <li>Improvement in profitability from business restructuring.</li> </ul>	[-] [-] [+]



2. Outlook for FY2023 15

# 2-1) Life & Healthcare Solutions: Operating Income before Special Items and Business Overview

	Business Overview of FY23 (Outlook): Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
Vision care	<ul> <li>Sales staying on par with the year-ago level</li> <li>Improvement in terms of trade driven by sales price revisions in FY22</li> <li>Higher fixed costs due to operation of new plant (MR™)</li> </ul>	[+]Terms of trade [-]Costs
Nonwovens	·Sales increase expected from establishment of joint venture	[+]Sales volume
Oral care	Sales staying firm     Increase in labor costs due to headcount growth to pursue sales expansion	[+]Sales volume [-]Costs
Agrochemicals	<ul> <li>Sales staying firm</li> <li>Improvement in terms of trade driven by foreign exchange impact</li> <li>Increase in registration maintenance fees and research expenses such as laboratory costs, driven by sales growth</li> </ul>	[+]Sales volume [+]Terms of trade [-]Costs

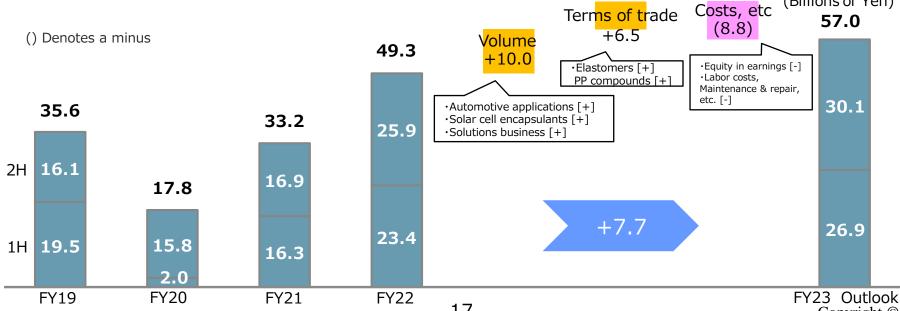


2. Outlook for FY2023

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#### MITSUI CHEMICALS, INC. 2-2) Mobility Solutions: Operating Income before Special Items and Business Overview

	Business Overview of FY23 (Outlook): Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
Elastomers	<ul> <li>Sales increase driven by recovery in automotive applications and firm demand for solar cell encapsulants</li> <li>Improvement in terms of trade resulting from sales price revision, foreign exchange impact and shift to high value-added products</li> <li>Higher fixed costs due to maintenance and repair expenses, etc.</li> </ul>	[+]Sales volume [+]Terms of trade [-]Equity in earnings [-]Costs
Composite materials (PP compounds, Performance compounds)	<ul> <li>Sales increase driven by recovery in automotive applications</li> <li>Improvement in terms of trade driven by sales price revision and foreign exchange impact</li> <li>Increase in labor costs due to headcount growth to pursue sales expansion</li> </ul>	[+]Sales volume [+]Terms of trade [-]Costs
Solutions business	•Increase in orders received driven by recovery in automotive markets •Increase in labor costs due to headcount growth to pursue sales expansion	[+]Sales volume [-]Costs



2. Outlook for FY2023

17

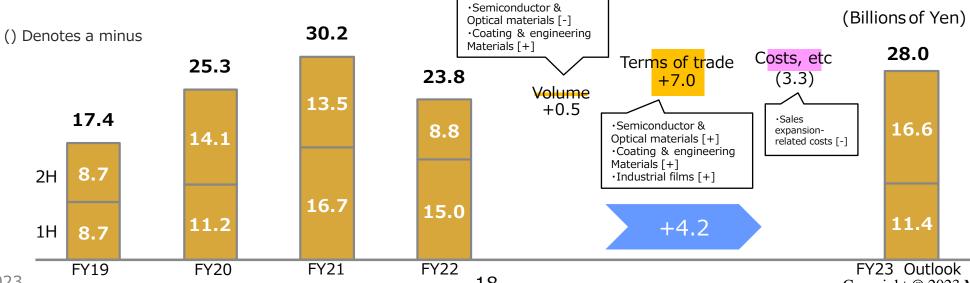
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(Billions of Yen)

# 2-3) ICT Solutions: Operating Income before Special Items and Business Overview



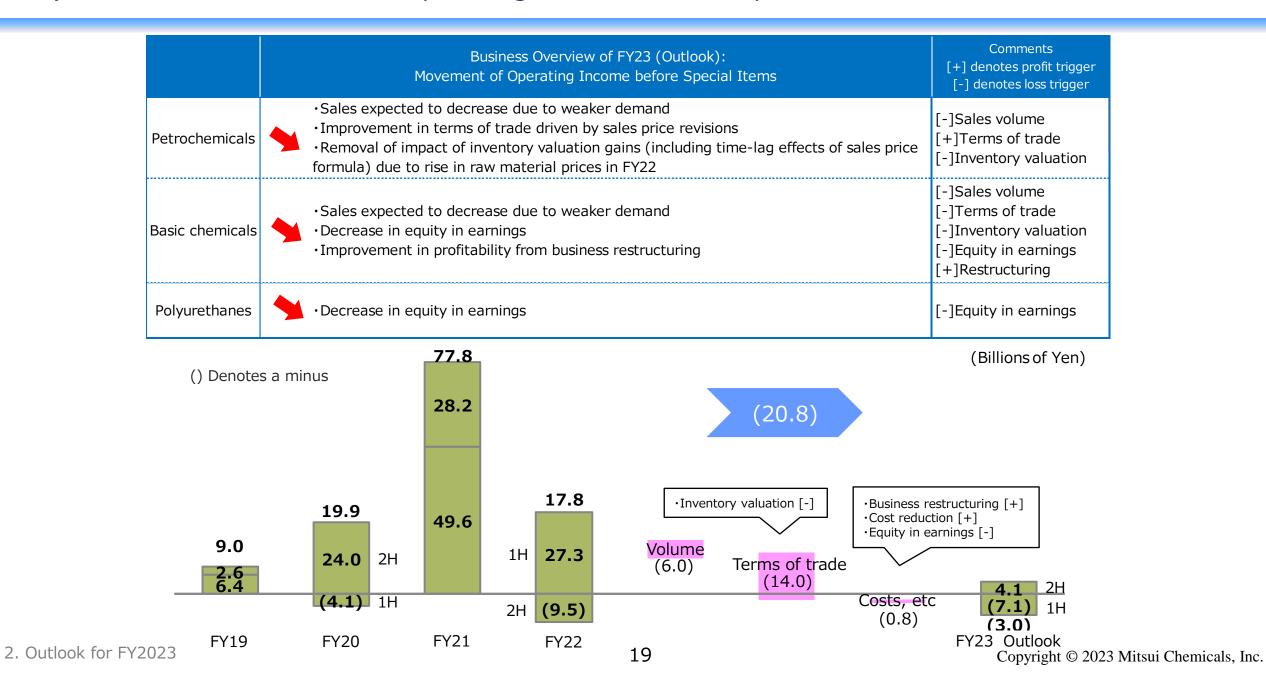
	Business Overview of FY23 (Outlook): Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
Semiconductor & Optical materials	<ul> <li>EUV pellicle sales expected to remain firm; sales increase from acquisition of pellicle business</li> <li>Overall sales expected to decrease due to slowdown of semiconductor and smartphone markets</li> <li>Improvement in terms of trade driven by foreign exchange impact</li> <li>Increase in development expenses and other costs for sales expansion</li> </ul>	[-]Sales volume [+]Terms of trade [-]Costs
Coating & engineering materials	<ul> <li>Sales growth of high value-added products</li> <li>Improvement in terms of trade driven by lower raw material prices</li> <li>Increase in development expenses and other costs for sales expansion</li> </ul>	[+]Sales volume [+]Terms of trade [-]Costs
Industrial films	·Improvement in terms of trade driven by foreign exchange impact	[+]Terms of trade



2. Outlook for FY2023

T123 Outlook
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# 2-4) Basic & Green Materials: Operating Income before Special Items and Business Overview



# 3) Operating Income before Special Items of Outlook by Business Segment (2H vs. 1H of FY2023)



(Billions of Yen) () Denotes a minus

	Operating incon	ne before specia	ıl items FY2023				
Segment	1H	2H Outlook	Incr. (Decr.)	Comments [+] denotes profit trigger [-] denotes loss trigger			
Life & Healthcare Solutions	11.2	24.8	13.6	[+]Vision care, Nonwovens and Agrochemicals sales volume, [+]Foreign exchange impact, [-]Costs			
Mobility Solutions	26.9	30.1	3.2	[+]Sales volume, [+]Foreign exchange impact, [-]Terms of trade, [-]Costs			
ICT Solutions	11.4	16.6	5.2	[+]Semiconductor applications sales volume, [+]Foreign exchange impact, [-]Costs			
Basic & Green Materials	(7.1)	4.1	11.2	[+]Inventory valuation, [+]Increase in terms of trade due to higher operating rates			
Others	(0.4)	(5.6)	(5.2)				
Total	42.0	70.0	28.0				
Growth Domains *	49.5	71.5	22.0				

<sup>\*</sup>Life & Healthcare, Mobility and ICT

## 4) Consolidated Statement of Cash Flow (Outlook)



(Billions of Yen)				() Denotes a minus
Items	FY2022	FY2023 Outlook	Incr.(Decr.) (b)-(a)	FY2023 Previous Outlook (on Aug 4,2023)
	Full Year(a)	Full Year(b)	(6) (4)	Full Year
I . Cash flows from operating activities (a)	101.2	130.0	28.8	141.0
II. Cash flows from investing activities (b)	(106.3)	(119.0)	(12.7)	(136.0)
Free cash flows (a)+(b)	(5.1)	11.0	16.1	5.0
Ⅲ. Cash flows from financing activities	2.5	(21.0)	(23.5)	(8.0)
IV. Others	7.7	11.0	3.3	8.0
Net incr.(decr.) in cash and cash equivalents	5.1	1.0	(4.1)	5.0

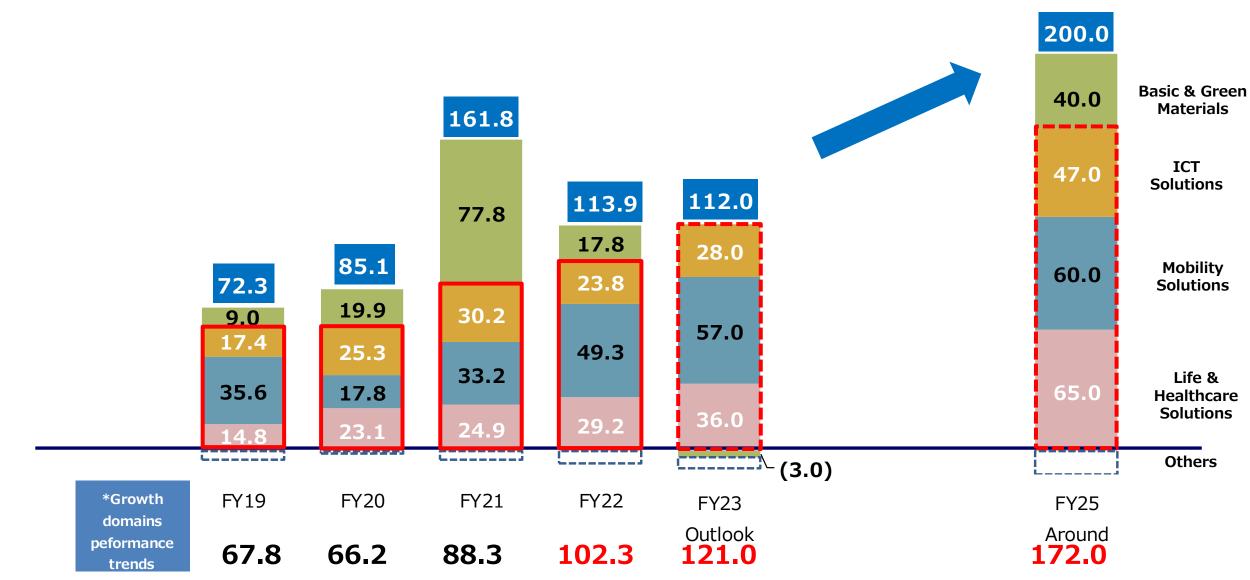


# 3. Appendix

- 1) Performance Trends by Business Segment
- 2) Trends in Product Prices
- 3) Sales Revenue Increase/Decrease (Year on Year) by Business Segment
- 4) Sales Revenue and Operating Income before Special Items by Business Segment
- 5) Operating Income before Special Items by Business Segment (2Q vs. 1Q of FY2023)
- 6) Outline of Business Segments
- 7) Data Highlights

### 1) Performance Trends by Business Segment





<sup>\*</sup>Life & Healthcare, Mobility and ICT

### 2) Trends in Product Prices



(Naphtha prices are Domestic Standard Naphtha Price )

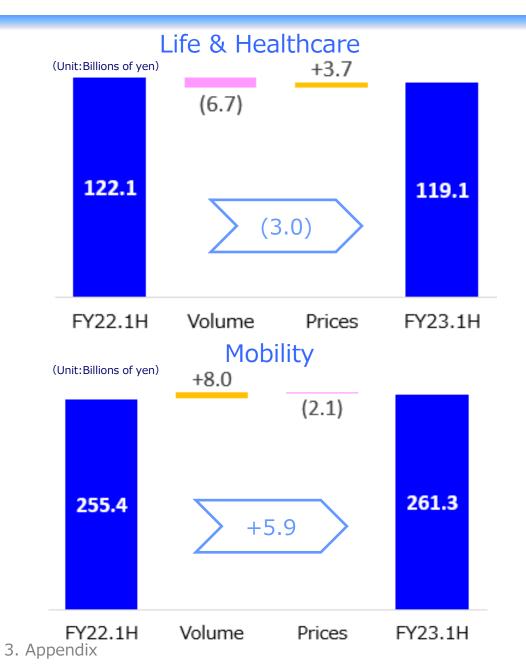
(PE, PP, PH, BPA(Japan): Change in Prices and Raw Materials Prices in Japan / BPA(China), PTA, TDI: Chinese Market Price)

(ACP): Asian contract price

Year	2020		20	21		2022				2023		
Month	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.
Naphtha (Yen/KL)	31,300	38,800	47,700	53,500	60,700	64,600	86,100	81,400	72,500	66,500	67,500	63,600
PE (Yen/KG)		about +20		about +10	about +30	about +30	about +15	about (10)	about (15)	about (10)	about +8	about (6)
PP (Yen/KG)		about +20		about +10	about +30	about +30	about +15	about (10)	about (15)	about (10)	about +8	about (6)
PH (Formula Price) (Yen/KG)												
BZ(ACP) (US\$/T)	\$490	\$720	\$930	\$1,030	\$970	\$1,030	\$1,230	\$1,120	\$880	\$930	\$940	\$870
BPA(Japan) (Yen/KG)			+60 From Apr.	+35 From Sep.		+20 From Mar.	+32 From Apr. +38 From Jun.		(14) From Dec.	(17) From Mar.	+16 From Jun.	
BPA(China) (US\$/T)	\$1,990	\$2,630	\$3,230	s3,320	\$2,480	\$2,340	s2,060	\$1,580	\$1,450	\$1,300	\$1,250	\$1,260
PTA (US\$/T)	\$450	\$600	\$660	\$710	\$700	\$830	\$950	\$840	\$760	\$780	\$800	\$790
PX(ACP) (US\$/T)	\$560	\$770	\$860	\$920	\$890	\$1,090	\$1,260	\$1,090	\$980	\$1,030	\$1,030	\$1,070
TDI (US\$/T)	\$2,330	\$2,150	\$2,040	\$1,900	\$2,200	\$2,610	\$2,770	\$2,320	\$2,410	\$2,430	\$2,190	\$2,060







- () Denotes a minus
- > Volume (6.7) billion yen
- Sales of vision care materials and nonwovens decreased.
- Prices +3.7 billion yen
- Foreign exchange impact, etc.

- Volume +8.0 billion yen
- Sales of automotive applications and solar cell encapsulants were firm.
- Prices (2.1) billion yen

### 3-2) Sales Revenue Increase/Decrease (Year on Year) by Business Segment





- () Denotes a minus
- Volume (11.0) billion yen
- Sales of semiconductor and smart phone applications decreased.
- Prices +6.2 billion yen
- Foreign exchange impact, etc.

- Volume (106.2) billion yen
- Sales of polyolefins and phenols decreased.
- Prices (20.0) billion yen
- Decrease from sales price revision in line with decline in raw material prices.

# 4) Sales Revenue and Operating Income before Special Items by Business Segment MITSUI CHEMICALS, INC.

(Billions of Yen)						() Der	notes a minus		
	Sales revenue								
Segment		FY2	022			FY2023			
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	2H Outlook		
Life & Healthcare Solutions	58.7	63.4	64.7	71.4	57.1	62.0	183.9		
Mobility Solutions	120.6	134.8	135.4	130.8	127.4	133.9	285.7		
ICT Solutions	59.2	59.0	61.4	56.1	56.9	56.5	137.6		
Basic & Green Materials	234.3	214.0	212.2	188.5	162.7	159.4	316.9		
Others	3.3	3.8	4.1	3.8	3.8	4.0	9.2		
Total	476.1	475.0	477.8	450.6	407.9	415.8	933.3		

Comment	Operating income before special items									
Segment		FY2	022		FY2023					
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	2H Outlook			
Life & Healthcare Solutions	6.2	7.6	7.8	7.6	4.5	6.7	24.8			
Mobility Solutions	9.5	13.9	15.5	10.4	12.3	14.6	30.1			
ICT Solutions	9.2	5.8	8.0	0.8	5.2	6.2	16.6			
Basic & Green Materials	20.8	6.5	2.5	(12.0)	(0.4)	(6.7)	4.1			
Others	(1.1)	(0.8)	(1.1)	(3.2)	(0.7)	0.3	(5.6)			
Total	44.6	33.0	32.7	3.6	20.9	21.1	70.0			

# 5) Operating Income before Special Items of Outlook by Business Segment (2Q vs. 1Q of FY2023)



(Billions of Yen) () Denotes a minus

	Operating ir	ncome before s <sub>l</sub> FY2023	pecial items	Comments		
Segment	1Q	2Q	Incr. (Decr.)	[+] denotes profit trigger [-] denotes loss trigger		
Life & Healthcare Solutions	4.5	6.7	2.2	[+]Vision care and Agrochemicals sales volume		
Mobility Solutions	12.3	14.6	2.3	[+]Sales volume		
ICT Solutions	5.2	6.2	1.0	[+]Terms of trade		
Basic & Green Materials	(0.4)	(6.7)	(6.3)	[-]Inventory valuation, [-]Costs		
Others	(0.7)	0.3	1.0			
Total	20.9	21.1	0.2			
Growth Domains *	22.0	27.5	5.5			

<sup>\*</sup>Life & Healthcare, Mobility and ICT

# 6) Outline of Business Segments

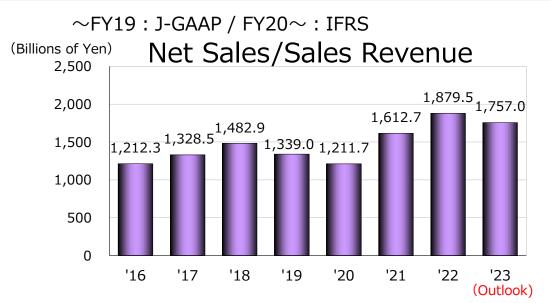


Segment	Businesses	Main Products
Life & Healthcare Solutions	Vision Care Materials, Personal Care Materials, Nonwovens, Oral Care, Agrochemicals and Medical Business Development	Ophthalmic lens materials (MR™, Do Green™),  Medical materials (taurine),  Nonwovens (SYNTEX™, AIRYFA™, TEKNOROTE™),  Oral care materials (restoratives, adhesives, digital equipment),  Agrochemicals (dinotefuran, TENEBENAL™)
Mobility Solutions	Elastomers, Composite Materials and Mobility Solutions	TAFMER™, Mitsui EPT™, LUCANT™,  PP compounds,  Performance compounds (ADMER™, MILASTOMER™, ARLEN™)  KYOWA
ICT Solutions	Semiconductor & Optical Materials, Coating & Engineering Materials, Performance Films & Sheets and ICT Materials	Mitsui PELLICLE™ (DUV, EUV, FPD), APEL™, TPX™, Semiconductor gas, High-performance food packaging materials (sealants, adhesives, coating agents, eco-friendly packaging), Industrial films (ICROS™ Tape, SP-PET™), Packaging films (T.U.X™)
Basic & Green Materials	Phenols, PTA&PET, Industrial Chemicals, Sustainable Feedstocks, Polyolefins, Licensing, Polyurethanes and Green Sustainable Chemicals	Phenol, Bisphenol A, Acetone, PTA, PET, EO, Hydroquinone, Ammonia, Exhaust gas reduction agent (AdBlue™*), Polyolefins, TDI, MDI *AdBlue is a trademark of the VDA (Verband der Automobilindustrie).

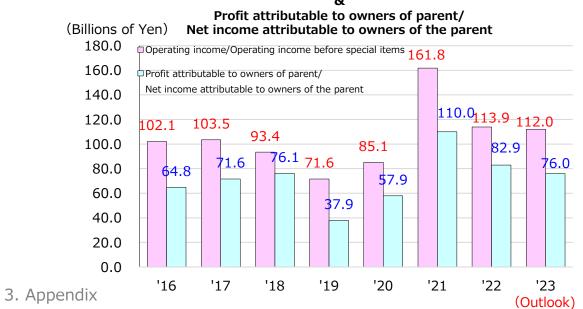
### 7-1) Data Highlights

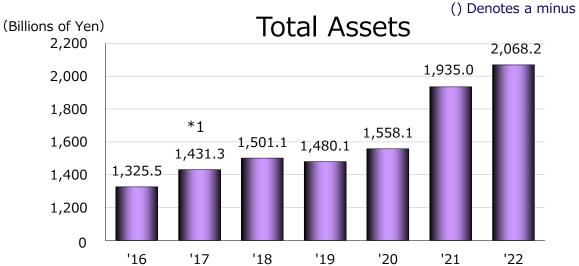


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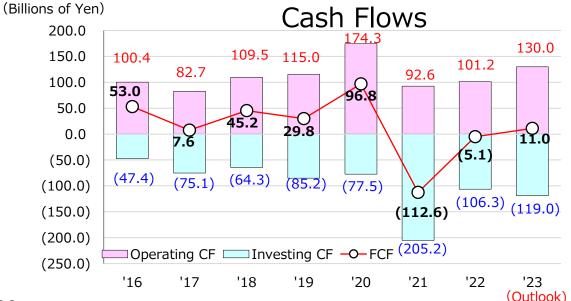


Operating income/Operating income before special items



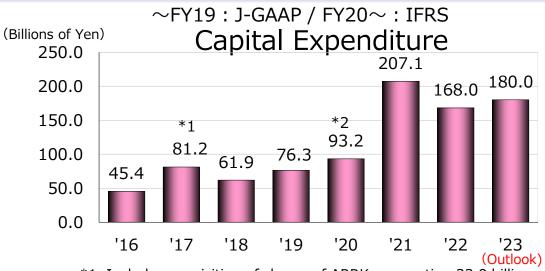


\*1.Consolidated balance sheet as of FY2017 is restated to reflect changes in presentation from including an impact of "Partial Amendments to Accounting Standard for Tax Effect Accounting".

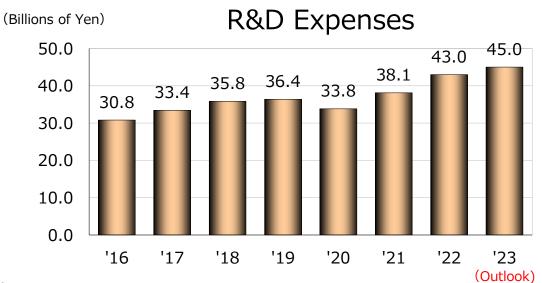


### 7-2) Data Highlights

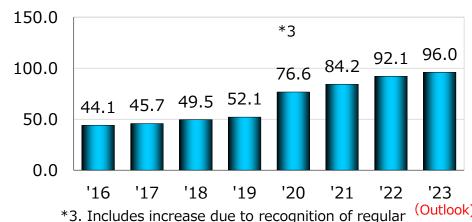




- \*1. Includes acquisition of shares of ARRK corporation 23.9 billion yen
- \*2. Includes increase due to recognition of regular maintenance and repair costs etc. under IFRS

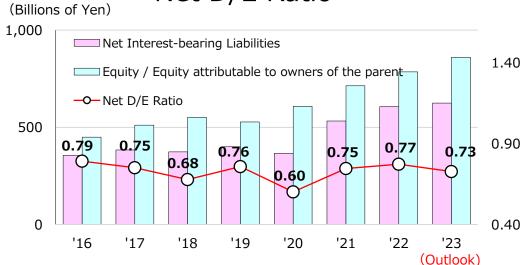


# (Billions of Yen) Depreciation & Amortization



\*3. Includes increase due to recognition of regular maintenance and repair costs etc. under IFRS

### Net D/E Ratio



3. Appendix Copyright © 2023 Mitsui Chemicals, Inc.



Chemistry for Sustainable World



Challenge Diversity One Team